

Outperforming industry benchmarks

A CONSISTENT LEADER IN DRIVING LOWER COSTS THROUGH HEALTH IMPROVEMENT

HealthPartners uses unique health programs, engagement initiatives and innovative payment approaches to incentivize and reward high-quality care that's affordable. By partnering with providers, members, purchasers and communities, **HealthPartners delivers 17 percent lower total costs than the Minnesota benchmark.**

HealthPartners engaged Optum to compare their illness burden-adjusted Total Cost of Care results to Optum's benchmarks, which consist of **1.6 million** commercial members.

HealthPartners results

- **Delivering care to members more effectively than the competition.** Consistent with previous findings by Optum, the analysis determined HealthPartners' illness burden-adjusted Total Cost of Care is measurably lower than comparative Minnesota, Iowa, regional and national benchmarks.
- **Eliminating barriers and engaging members in preventive care, successfully.** Eighty-nine percent of our Minnesota members are actively engaged in their health, which is higher than the Minnesota, regional and national markets, indicating HealthPartners has fewer barriers to receiving preventive and acute care, and treatment of chronic conditions.
- **Effectively coordinating care delivery.** On average, our illness burden-adjusted utilization rates are consistently lower than Minnesota, Iowa, regional and national benchmarks.

HealthPartners is transforming the delivery of health care through our Triple Aim-guided mission – simultaneously improving the health of the population, the experience of the individual and the affordability measured by the Total Cost of Care.



A quick take on success

PHARMACY ACHIEVEMENTS

HealthPartners pharmacy solutions outperform benchmarks. Our integrated clinical programs, regular formulary evaluation, specialty pharmacy and aggressive manufacturer contracting contribute to our outstanding outcomes.

HealthPartners pharmacy results:

- | | |
|------------------|---|
| MINNESOTA | ➤ 16 percent lower pharmacy costs |
| | ➤ 2 percent better generic prescribing rate |
| IOWA | ➤ 10 percent lower pharmacy costs |
| | ➤ 3 percent better generic prescribing rate |
| REGIONAL | ➤ 16 percent lower pharmacy costs |
| | ➤ 2 percent better generic prescribing rate |
| NATIONAL | ➤ 23 percent lower pharmacy costs |
| | ➤ 3 percent better generic prescribing rate |

TOTAL COST OF CARE ACHIEVEMENTS

Optum found HealthPartners' illness burden-adjusted Total Cost of Care to be lower than the Minnesota, Iowa, regional and national benchmarks.

HealthPartners Total Cost of Care results:

- 17 percent lower than Minnesota costs
- 18 percent lower than Iowa costs
- 12 percent lower than regional costs
- 6 percent lower than national costs

